

Osaka Gas and Konoike Transport to join forces to expand Indian gas business

Osaka, Japan, October 18, 2024—Osaka Gas Co., Ltd. (“Osaka Gas”) and Konoike Transport Co., Ltd. (“Konoike Transport”) announced Konoike Transport’s participation in the city gas distribution (“CGD”) business in India, a project that Osaka Gas is developing with I Squared Capital, AG&P Group, Sumitomo Corporation, and JOIN.

With Konoike Transport’s involvement, Osaka Gas and its partners aim to enhance gas sales primarily in the mobility segment as well as residential, commercial, and industrial segments. This joint project will accelerate the development of compressed natural gas (CNG) stations¹ and gas networks in India by leveraging Konoike Transport’s expertise in gas distribution-related business. Konoike Transport will join this project through a partial transfer of the Japanese Consortium’s² equity from Osaka Gas Singapore Pte. Ltd., a wholly owned subsidiary of Osaka Gas.

Konoike Transport has a proven track record of collaboration with Osaka Gas in maintaining LNG regasification facilities, transporting LNG, and maintaining and operating gas equipment at customer sites. Since establishing its office in India in 2008, Konoike Transport has been expanding its business operations in the country’s high-growth sectors, such as railroad transportation, medical consulting and sterilization, and steel by-product processing. This diverse experience positions Konoike Transport to play a pivotal role in logistics and engineering to further advance the CGD business in India.

Osaka Gas has made two previous investments³ in this CGD business to advance its development. Additionally, Osaka Gas has provided technical and sales support, drawing on its expertise in gas business in Japan. Currently, this project’s CGD business areas encompass AG&P’s operations in the suburbs of southern India and Think Gas’ operations in urban areas in north-central India, covering approximately 320,000km², which is equivalent to 10% of India’s land area (approximately 90% of Japan’s land area).

The Indian government is promoting the greater use of natural gas through the widespread adoption of CNG vehicles (automobiles powered by compressed natural gas) and the development of gas distribution networks to meet the growing energy demand and mitigate carbon emissions and air pollution associated with India’s economic growth. In the Indian CGD sector, operators are selected through a bidding process conducted for each business area, and successful bidders are granted exclusive gas sales and infrastructure rights (exclusive business rights) for a specified period.

1 Facilities that provide compressed natural gas (CNG) as a fuel for vehicles.

2 A business entity jointly established by Osaka Gas, Sumitomo, and JOIN in 2023 to operate and manage the CGD business in India.

3 First investment: [Osaka Gas Becomes the First Japanese Company to Participate in City Gas Distribution Business in India](#)

Second investment: [Osaka Gas, Sumitomo, and JOIN to Invest in Expanding City Gas Distribution Business in India](#)

■About the Daigas Group*

The Daigas Group aims to advance its business expansion in emerging markets across Asian countries, as outlined in its Medium-Term Management Plan 2026: Connecting Ambitious Dreams. Through the development of energy infrastructure and renewable energy, the Group intends to support the economic growth and facilitate the transition to low-carbon and decarbonized energy in Asian nations.

* The group brand name of Osaka Gas

■About Konoike Transport

Konoike Transport has identified India as a key focus region in its medium-term management plan and is expanding its operations across various sectors, aiming to position India as its primary operational hub outside of Japan. By actively involving in the Indian gas business and reinforcing its business foundation established in India, Konoike Transport is dedicated to innovating to create new value that transcends logistics frameworks and assisting customers in India in addressing their challenges.

■Overview of the CGD business in India

1. Operational areas



2. Operations

The project involves natural gas/LNG transport, receiving, storage, distribution, sales, demand creation in 12 GAs* in southern India and 7 GAs in north-central India.

* Geographical Area: specific regions assigned to a particular company to develop gas distribution business with exclusive rights.

